

## **Mellum Capital: Heinrich Hauss and Markus Reule launch Real Estate Capital Advisor**

### **New company is a management buyout of Brookfield Financial Europe**

Munich, 11.05.2021. Mellum Capital GmbH (Mellum Capital) structures complex real estate transactions and arranges individual capital raising solutions through its worldwide network. The company serves its global clients such as institutional real estate investors, investment managers, real estate private equity funds and developers from its offices in London and Munich. Heinrich Hauss joined Brookfield Financial's European business (BFIN, now Sera Global) in 2011 and led the business as President (CEO) since 2016. Markus Reule assumed responsibility for BFIN's Financial Institutions division in 2016 and was appointed COO in 2018. Under their leadership the investment bank completed more than \$100 billion of real estate transactions.

In Europe, Mellum Capital's team became initially known for large and innovative restructuring transactions of bank real estate exposures and open-ended real estate funds, for example for FMS Wert Management, Credit Suisse or SEB. They also developed complex real estate investment banking solutions, most recently for the Take-Private of Dream Global REIT (approx. €4.2 billion) and CeGeReal. They also advise on individual loans, loan portfolios and debt funds, such as the financing of the Potsdamer Platz mixed use asset in Berlin (approx. €1.1 billion). Mellum Capital's financing experts have held a strong market position in debt advisory for many years, as is best illustrated with the structuring of financing for landmark properties such as Marieninsel and the Messeturm in Frankfurt/Main or the Tacheles Quarter and the Treptowers in Berlin.

Heinrich Hauss said: "Being independent and entrepreneurial opens up new opportunities for Mellum Capital's bright future. Our team has a wide range of skills in transaction structuring and access to a global network that has grown over the years." Markus Reule adds: "We are grateful to our clients for their trust and look forward to the next chapter in our company's history. Mellum Capital plans to expand globally in the future."

# Mellum Capital

## About Mellum Capital GmbH

As a real estate capital advisory firm, Mellum Capital GmbH structures complex real estate transactions and arranges capital solutions through its worldwide network. The company, headed by Heinrich Hauss and Markus Reule, specialises in investments, debt advisory and structured finance and is active for its global client base with offices in London and Munich.

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